

Message Text

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ACTION XMB-04

INFO OCT-01 NEA-09 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-03 INR-07 NSAE-00 TRSE-00 OPIC-03 SP-02 CIEP-01

LAB-04 SIL-01 OMB-01 L-02 SS-15 NSC-05 (ISO) W

----- 013898

R 270648Z MAR 75

FM AMEMBASSY AMMAN

TO AMEMBASSY JIDDA

SECSTATE WASHDC 4202

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E.O. 11652: N/A

TAGS: EFIN, JO, SA

SUBJECT: FINANCING FOR LOCOMOTIVES

REFS: (A) STATE 064127

(B) JIDDA 1771

(C) AMMAN 6559, 11/4/74

1. SOME TIME AGO LOCAL GE REPRESENTATIVE APPROACHED EMBASSY ABOUT EX-IM FINANCING FOR PURCHASE OF LOCOMOTIVES BY GOJ (REF C). MINISTER OF TRANSPORT CONFIRMED TODAY GOJ NOW PLANS TO HOLD PUBLIC TENDER FOR LOCOMOTIVES AND HOPPERS NEEDED TO TRANSPORT INCREASING PHOSPHATE TONNAGE FROM MINES TO PORT OF AQABA. GOJ PLANS TWO TENDERS, ONE FOR APPROXIMATELY 30 LOCOMOTIVES, AND ANOTHER FOR ABOUT 350 HOPPER WAGONS. TENDERS LIKELY TO BE READY IN 60-90 DAYS.

2. SINCE GOJ APPROACH TO GE, THERE HAVE BEEN CABINET CHANGES IN WHICH MINISTER OF TRANSPORT REPLACED. NEW MINISTER REPORTEDLY WANTED TO AVOID POSSIBLE CHARGES OF FAVORITISM TOWARD GE AND PRESSED FOR OPEN TENDER FOR PURCHASE.

3. AMBASSADOR ASSURED MINISTER OF OUR CONTINUED INTEREST IN SUPPLYING EQUIPMENT AND THAT WE WOULD CONTINUE EFFORTS

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TO ASSURE JOINT EX-IM - SAUDI FINANCING FOR U.S. LOCOMOTIVES

FROM ANY MAKER. EMBASSY APPRECIATES JIDDA'S EFFORTS WITH
SAUDI GOVERNMENT. BELIEVE AMERICAN FIRMS IN EXCELLENT
COMPETITIVE POSITION WHICH WILL BE ENHANCED BY EX-IM -
SAUDI FINANCING.

4. COMMENT: WE THINK THAT GOJ WOULD BE WILLING
TO MAKE APPROACH TO SAG FOR EX-IM
FINANCING IF GE IS AWARDED CONTRACT. WE WOULD THEREFORE
LIKE TO KEEP THIS ISSUE ALIVE IN THE INTERIM.
END COMMENT.
PICKERING

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Message Attributes

Automatic Decaptioning: X
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Concepts: PROCUREMENT, LOANS, ROLLING STOCK, RAILROADS
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Draft Date: 27 MAR 1975
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Errors: N/A
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Handling Restrictions: n/a
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Margaret P. Grafeld
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EO Systematic Review
05 JUL 2006

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